



HALTECH



## Continuous annual report

HAL-TECH

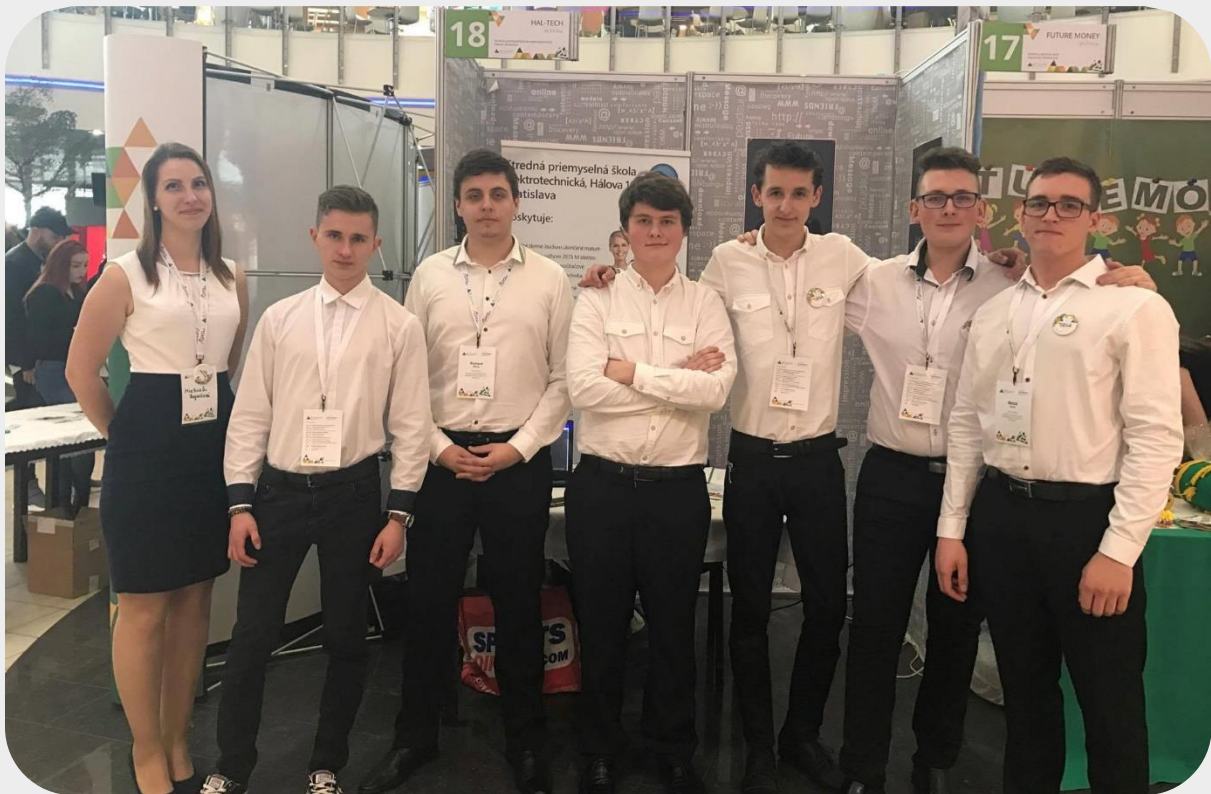
2016/2017

Ing. Mariana Veličová



# Summary

Our firm was created at 14.12.2016 under the name of HAL-TECH. JA firm HAL-TECH is special by that it was created by one of two electrotechnically oriented schools that are written in the fictional register of the JA firms in the current school year 2016/17. Since we are electrotechnicians our main product is also oriented this way and bears the name QiPocket. It is a wireless external charger by which you can easily charge your device. Our charger is one of a kind! Its another big advantage is the wireless storage with which our charger gets its uniqueness compared to others. It is the ideal partner for long roads, that will provide you with certainty, but also brings comfort thanks to its storage. This is QiPocket.



# Manufacture

Our goal was to bring our own technology in the wireless world and at the same time provide services for students and teachers at SPŠE Hálova 16 , Bratislava.

Main technological product is QiPocket- wireless powerbank.

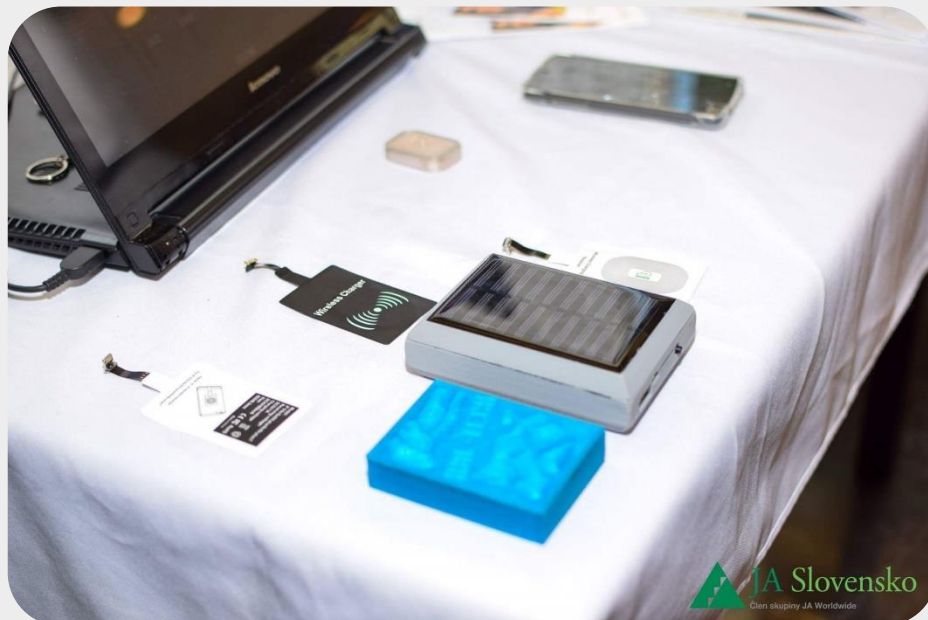
Device that extends battery life with the help of Qi standard.

What does our product offer ?

- ❖ low cost in comparison of modern technologies
- ❖ connection with the help of Qi interface
- ❖ connection with the help of Wifi interface
- ❖ built in 32 gb storage
- ❖ always by your side – „pocket package“
- ❖ unique style



\* For devices that are not compatible there's an alternative of getting a QiConverter and augment your device for the ability of wireless Qi charging



# Human resources

The main workload of the human resources team is administrative security of the whole bussines plan of the firm HAL-TECH:

❖ ***preparation of work contracts***

Prepare wok contract for all employees according to the labour code.

❖ ***preparation of work contents***

Specify the work contents for every employee with specifically defined tasks in his work activity that leads to execution of the united goal at company HAL-TECH.

❖ ***preparation of payment decree***

Based on the work contract and the agreed price per hour prepare the payment decrees for every employee according to the labour code.

❖ ***record of employees attendance***

Prepare tables of monthly attendance for employees that will serve as a base for payment.

❖ ***preparation of source materials for the prezident of the company for moral appreciation and to motivate for better performance***

To see involvement, effort of the employees in completing the given tasks and based on status prepare basis for the president of the company for moral appreciation, or to motive for better results.



# Marketing

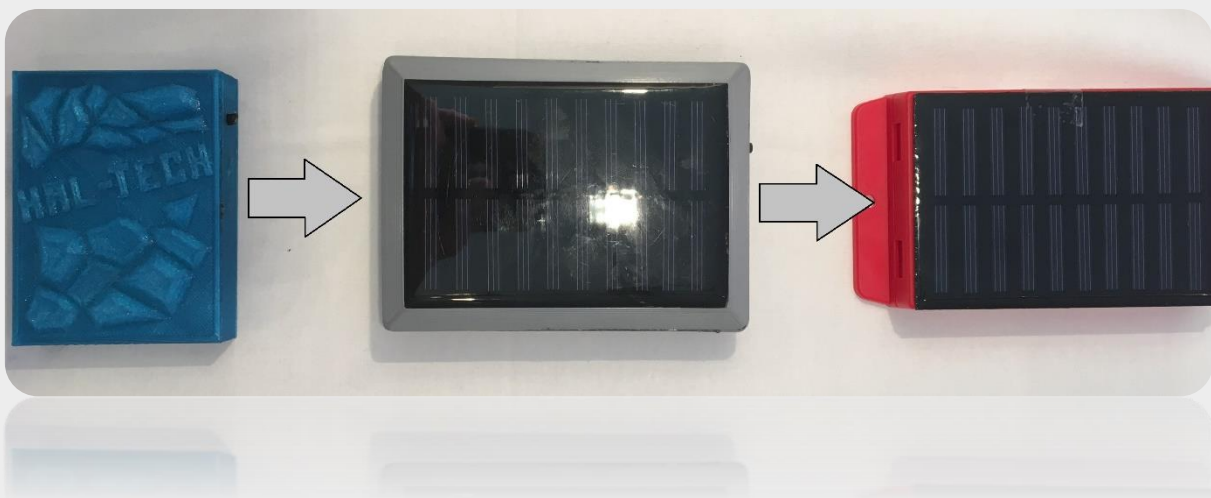
One of the main goals was to boost knowledge of products and activities of Ja firm HAL-TECH with the help of posters, web page and with participation in school activities (Open doors day). It is important for us to build up trust at our customers and spread the good name of the firm.

Our motivations is the satisfaction of customers with the offered products. Students firm is oriented around providing its services first of all for students of our school, however among our customers is also the wide public.

Into the account we also take drinking routine of students and sell mineral waters. Students compliment the taste and especially the price. With this product we used the marketing advertisement in the school radio. It was a short spot where students learned about the action „Satisfy the thirst after knowledge“.

As any other firm we too have a web page that was created by our division. Its on the adress [www.hal-tech.sk](http://www.hal-tech.sk). We used modern style, abstract background and responsive design. We also made bussines cards with the motive of our web page.

Price of our products depends on the cost of manufacturing process and development. It was necessary to balance the price of expenses and retail price so that price of the services would be acceptable for the target group. We are convinced that our price will secure high demand as well as maximal satisfaction of our customers.





# Analysis of total bussines performance and profit

Our initial profit was from selling salles shares to students and employees of our school. By this method we obtained assets of 500€ that became the base for our business.

We obtained our first income by organizing movie performance where we collected 747,20€ for tickets and we paid 600€ for the show. This gained us profit of 147,20€.

In our next act we bought 300ks 1,5l and 200ks 0,75l of mineral waters in total price of 216,60€. The cost of 1,5l bottle was 0,4812€, the cost of 0,75l was 0,3612€. The shipment was provided by one of our employee that was paid for the fuel 50€. In total we invested 266,60€ into this deal. The next day we sold 320ks of the mineral waters into the buffet in our school and we gained 230€. We are selling the remaining 180ks during the luch breaks. The price for 1,5l mineral water Rajec is 0,80€ per bottle and 0,75l mineral watter Rajec for 0,60€ per bottle. The income is 90€.

# Financial analysis

To this day, , 1.4.2017 our company manages the income of 230,96€. With this income we plan to pay of dividends in the full price of 125€ to investors. There's also an investments in the plan for development of new product at the cost of 80€. In the bussies plan the estimated gain is 234€ therefore we manage according to plan.

<b>Incomes from bussiness activities (Incomes)</b>		
	L. n.	Value
Incomes from sales of goods	01	230,00
Incomes from sales of products	02	0,00
Incomes from sales of services	03	747,20
Other incomes	04	320,00
<b>Incomes ALL TOGETHER</b>	05	1297,20

<b>Expenses for bussiness activities</b>		
	L. n.	Value
Expenses for materials	06	0,00
Expenses for purchasing goods	07	216,60
Wage	08	124,50
Other expenses *	09	660,00
<b>Expenses ALL TOGETHER</b>	10	1001,10

<b>Outcome of management</b>		
	L. n.	Value
Incomes all together	11	1297,20
Expenses all together	12	1001,10
Outcome from management	13	296,10
Income tax of JA Firm (22 %) - rounding to eurocents downwards	14	65,14
Income tax of JA Firm due to JA Slovensko	15	65,14
<b>Clear profit / loss</b>	16	230,96

<b>Auxilliary calculations</b>		
	L. n..	
Amount of outstanding shares pieces	001	100
Noinal value of one share	002	5,00
Total value of subscribed shares	003	500,00
Divident per share	004	1,25
Total paid dividents	005	125,00

\* Other expenses contain: 600€ for movie performance; 50€ for fuel used to deliver the mineral waters; 5€ for registration of our firm to fictional bussiness register; 5€ for training our employees in JA Slovensko

Made by: Richard Moricz

Matúš Kovár